

# FRANCISCO GALLARDO

📍 Buenos Aires, Argentina ✉ franciscomgallardo@icloud.com 🌐 in/fran-mg 📺 youtube.com/FranMG

---

## SUMMARY

---

Software Engineer with over 10 years of experience in AI, deep learning, and software development, delivering data-driven solutions for Google, Meta, Disney, Adidas, and Boca Juniors. Founder and multimedia strategist of a football community with 6 million global fans.

---

## EXPERIENCE

---

### Full-Stack Developer and Digital Content Strategist

Club Atlético Boca Juniors

April 2016 – November 2023

- Directed multimedia content strategies for the biggest soccer club in Argentina, achieving a 400% growth in fan community size within the first year.
- Processed and aggregated engagement data from YouTube, X, Facebook and Instagram using Pandas and NumPy to analyze content performance trends, optimize content posting schedules, and enhance fan engagement by 500%.
- Performed A/B tests on content strategies using Pandas and SciPy, analyzing key engagement metrics such as CTR and watch time to identify high-performing content formats and boost audience retention by 60%.
- Implemented transformer-based models (BERT, GPT) using PyTorch to analyze fan sentiment and identify trending topics from social media comments, providing actionable insights for content optimization.
- Developed and deployed a media management platform, managing all aspects of the project, including requirements engineering, business analysis, UX/UI prototyping, technical documentation, and full-stack development using PostgreSQL, Express, React, and Node.js.
- Designed and implemented cloud architecture on AWS, ensuring scalability, performance, and reliability.
- Produced and managed social media content across multiple platforms, optimizing audience engagement through strategic planning and data-driven insights.
- Hosted and presented livestreams and virtual fan events, building strong community engagement and loyalty among fans and media.

### Show Host and Content Creator – MTV Legends of Gaming: Cup Latin America

MTV / Endemol Shine

February 2017 – June 2017

- Hosted and led a competitive gaming and reality show, delivering live presentations to an audience across Latin America.
  - Developed and executed a multi-platform social media strategy, creating engaging videos, posts, and campaigns.
  - Analyzed and reported on engagement metrics, using performance data to refine strategies and improve audience interaction, growth and retention.
  - Engaged with the gaming community through livestreams and digital interactions, building relationships with fans.
- 

## EDUCATION

---

### Master of Science in Software Engineering

Universidad Argentina de la Empresa • 2023

### Bachelor of Science in Information Technology

Universidad Argentina de la Empresa • 2019

---

## PROJECTS

---

### Social Media Content Creation

YouTube · [youtube.com/FranMG](https://youtube.com/FranMG) · July 2013 – Present

- Manage a YouTube channel with over 6 million subscribers and 2 billion unique views, producing technical and engaging multimedia content.
  - Deliver live presentations for Google at high-profile events in Los Angeles and Buenos Aires, showcasing solutions for creators.
  - Design and implement social media strategies across platforms like YouTube, Instagram, X, Tiktok, and Discord, driving community engagement, retention, and growth through platform analytics, SEO and machine learning.
  - Lead social media campaigns with global brands, including Google, Adidas, Meta, Disney, FIFA, Fox, Electronic Arts, MTV, PUMA, Konami, Gillette, and Nissan, producing content across multiple platforms.
  - Commissioned by Google to promote new monetization features for creators, engaging the creator community and driving adoption.
  - Sponsored by Meta to support an initiative aimed at increasing adoption of Facebook Gaming livestreams, leveraging social media strategies to expand platform reach.
  - Produced social media content for Disney and performed as an actor in the Disney TV series *Disney 11*.
  - Received multiple awards from YouTube, Nickelodeon and industry organizations for data-driven digital strategies and audience engagement.
- 

## SKILLS

---

- **Full Stack Engineering:** React, Node.js, TypeScript, Javascript, Python
  - **Database Management:** PostgreSQL, SQL Server, MySQL, MongoDB
  - **Machine Learning and AI:** PyTorch, TensorFlow
  - **Deep Learning:** Transformers (BERT, GPT), Sequence Models (RNN, LSTM, GRU), Convolutional Neural Networks (ResNet), Diffusion Models (U-Net), Reinforcement Learning (OpenAI Gym), Geometric Deep Learning (PyTorch Geometric)
  - **Data Processing:** NumPy, SciPy, Polars, Pandas, PySpark
  - **Deployment and Cloud Infrastructure:** AWS, FastAPI, Flask, Docker, Tensorflow Serving, TorchScript, ONNX
  - **Data Modeling and Analytics:** Tableau, Looker, Power BI, Matplotlib, Seaborn
  - **UX/UI Design Expertise:** Adobe XD, Figma, Material Design, Miro
  - **Project Management:** Scrum, Kanban; Jira, Trello
  - **User Research and Information Synthesis:** Maze
  - **Writing:** Technical documentation, UX and creative content
  - **Social Media Strategy and Community Building:** Hootsuite, Sprout Social, Google Analytics
  - **Content Creation and Multimedia Production:** Adobe Creative Cloud (Photoshop, Premiere Pro), Ableton Live
  - **Public Speaking and Live Broadcasting:** OBS Studio, Disney speech and acting training
  - **Languages:** Native Spanish; English (C2 Proficiency, Cambridge Certified)
-